



Joint Venture between U.S. Steel & Kobe Steel

PRO-TEC COATING CO. LLC
CGL1/CGL2 COMPLEX
5500 PRO-TEC Pkwy
Leipsic, Ohio 45856
(previously 5000 Co.Rd.5)

**General Conditions for ENVIRONMENTAL
Work on PRO-TEC Premises**

PRO-TEC COATING CO. LLC
CAL COMPLEX
5000 PRO-TEC Pkwy
Leipsic, Ohio 45856

PRO-TEC COATING CO. LLC
CGL3 COMPLEX
4500 PRO-TEC Pkwy
Leipsic, Ohio 45856

Onsite Services will be performed by:

*Vendor Name
Address
Contact; Phone
Email*

Acceptance by Contractor of Purchaser's Purchase Order, to which these General Conditions for Environmental Work are attached or by reference made a part of, shall constitute an agreement between Contractor and PRO-TEC Coating Company LLC, a Delaware limited liability company (the "Purchaser") with respect to all work to be performed by Contractor on or about Purchaser's premises (the "Agreement"). Each Purchase Order shall be the basis of a separate agreement consisting of a set of "Contract Documents", as follows: (i) the applicable Purchase Order (which for these purposes shall also mean each Release against a Blanket Purchase Order), (ii) the PRO-TEC Coating Company LLC Purchase Order General Terms and Conditions, as in effect at the time these General Conditions were executed by Contractor, (iii) these General Conditions, and (iv) any supplemental, blanket or site terms or conditions, specifications or other documents signed by Contractor and Purchaser or expressly incorporated by reference on the face of the applicable Purchase Order. In the event of a conflict or inconsistency between these General Conditions and any such other terms and conditions, these General Conditions shall control. All other terms and conditions are excluded, as set forth in the PRO-TEC Coating Company Purchase Order General Terms and Conditions. The Contract Documents shall remain effective unless and until otherwise agreed in writing by Purchaser and Contractor.

1. Scope of Work.

1.1 The term "work" or "Work" wherever appearing herein or in Purchaser's Purchase Order shall mean any and all work, materials, labor and/or services of any type, nature or description whatsoever furnished or performed by Contractor, Contractor's agents, servants or employees (or by others on Contractor's behalf) hereunder, including, without limitation, work commonly known in the industry as modifications and enhancement to, and the writing of new, software, in each case as directed by Purchaser.

1.2 Contractor hereby represents and agrees that prior to the execution of this Agreement it has visited the site where the work will be performed (the "Site") and that opportunity has been given to it for, and it has made, any and all investigations desired relative to access to and the condition of the Site and the character of the work and the conditions and circumstances under which the work must be performed (including, without limitation, conformation and character of ground, the quantity, quality and character of materials required and all general and local weather, operating and other work conditions), and furthermore, that it has examined and clearly understands any drawings, specifications, plans or other description of the work and every clause and section of this Agreement. Contractor agrees that it will not make any claim for any extra compensation, damages or extension of time for completion based upon any alleged misunderstanding of this Agreement or of such drawings, specifications, plans or descriptions or because of lack of information concerning, or alleged misrepresentation of, access or the condition of the Site, the character of the work or the conditions or circumstances under which the work and this Agreement are to be performed.

2. Changes and Extras. Purchaser reserves the right to make changes in, deductions from and additions to the work pursuant to the procedures described in the "Purchase Order Changes" section of the PRO-TEC Coating Company LLC Purchase Order General Terms and Conditions. Should Contractor request or be asked by Purchaser to perform work that Contractor believes to be outside the scope of the subject Purchase Order because it is additional work or a change in the scope of the work, then Contractor shall obtain concurrence and approval from Purchaser in writing describing any change in the scope of the work, price and schedule prior to commencing such work, which written order shall fix Contractor's total compensation, including any claims for acceleration, impact, loss of efficiency, quantum meruit, quasi-contract, unjust enrichment or other similar claims. Any claim for extension of time for completing the work resulting from any such change shall also be submitted and disposed of in like manner and in the same written order. Contractor acknowledges and agrees that any extra or changed work performed without the written authorization of Purchaser described above shall be undertaken at Contractor's own risk and Purchaser shall not be obligated to pay for any such work. In the event any deductions from the work result in a material change in the value of the work, an equitable reduction shall be made to the contract price.

3. Workmen's Compensation and Unemployment Compensation. Contractor shall provide and pay, and require its subcontractors, if any, to provide and pay, and to secure the payment of: (a) compensation for occupational diseases and for injuries sustained by, or death resulting to, employees of Contractor and its subcontractors as required by law, including the laws of each state wherein any work hereunder is performed and where employment contracts of such employees were made; and (b) contributions and payments with respect to employees of Contractor and its subcontractors to state unemployment compensation funds when and as required by such state unemployment compensation laws. Contractor shall furnish to Purchaser satisfactory evidence that Contractor and its subcontractors have complied fully with all of the requirements of such laws.

4. **Responsibility for Safety of Persons and Property.**

4.1 The safety of all persons employed by or representing Contractor and its subcontractors on Purchaser's premises, and any other person who enters upon Purchaser's premises at Contractor's request, shall be the responsibility of Contractor. Contractor shall at all times maintain good order among its employees and shall not employ on or about the work premises any unfit person or anyone not skilled in the work assigned to him or her. Contractor shall confine all of its equipment and employees and all other persons who come onto Purchaser's premises at Contractor's request for reasons relating to the Contract Documents to that portion of Purchaser's premises where the work under the Contract Documents is to be performed or to roads leading to and from such work sites, and to any other area which Purchaser may in writing grant Contractor permission to use. Contractor shall take all reasonable measures and precautions within Contractor's control at all times to prevent injuries to or the death of any of its employees or any other person who enters upon Purchaser's premises at Contractor's request. Such measures and precautions shall include, but shall not be limited to, providing all safeguards and warnings necessary to (a) protect workmen and others against any potentially dangerous conditions on Purchaser's premises which are known or should be known to Contractor, and (b) prevent accidents of any kind whenever work is being performed in proximity to any moving or operating machinery, equipment or facilities, whether such machinery, equipment or facilities are the property of or are being operated by, the Contractor, its subcontractors, agents, servants or employees or employees of the Purchaser or other persons.

4.2 While on Purchaser's site, Contractor agrees to participate in and be bound by the Purchaser's Contractors' Safety program as the same may be effective or imposed during the term of the Contract Documents.

4.3 THE DOCUMENTS TITLED "CONTRACTORS' SAFETY RESPONSIBILITIES" OR "CONTRACTORS' SAFETY SPECIFICATION" AND ANY SUCCESSOR AND SUPPLEMENTARY MANUALS ARE PROVIDED FOR INFORMATION PURPOSES ONLY AND ARE NOT INTENDED TO (AND DO NOT) PROVIDE LEGAL OR OTHER PROFESSIONAL ADVICE, AND PURCHASER MAKES NO REPRESENTATIONS OR WARRANTIES THAT THE INFORMATION CONTAINED THEREIN SATISFIES REQUIREMENTS OF FEDERAL, STATE, OR LOCAL LAWS. CONTRACTOR AGREES THAT IT SHALL CONSULT WITH AND RELY SOLELY UPON ITS OWN LEGAL COUNSEL OR OTHER QUALIFIED PERSONS WITH RESPECT TO SATISFYING REQUIREMENTS OF ANY SUCH LAWS AS ARE APPLICABLE TO THE WORK. CONTRACTOR ACKNOWLEDGES AND AGREES THAT (A) IT IS NOT RELYING ON ANY CLAIM OR REPRESENTATION OF PURCHASER RELATIVE TO ANY SUCH SAFETY REQUIREMENTS, (B) PURCHASER EXPRESSLY DISCLAIMS ANY CLAIM OR REPRESENTATION THAT THE INFORMATION CONTAINED IN ANY SUCH SAFETY REQUIREMENTS WILL PRODUCE ANY PARTICULAR RESULTS, AND (C) PURCHASER SHALL NOT BE RESPONSIBLE FOR ANY ERRORS OR OMISSIONS IN THE DESIGN, IMPLEMENTATION, AND/OR ENFORCEMENT OF ANY SUCH SAFETY REQUIREMENTS. CONTRACTOR SHALL REMAIN COMPLETELY RESPONSIBLE FOR ITS COMPLIANCE WITH THE REQUIREMENTS OF APPLICABLE FEDERAL, STATE, OR LOCAL LAWS RELATING TO THE WORK.

5. **Contractor Warranties and Covenants Regarding Environmental Matters.** Contractor warrants, represents, covenants and agrees that:

5.1. Contractor understands the currently known hazards and risks which are presented to human beings, property and the environment in the handling, transportation, storage, treatment, processing and disposal of any industrial, hazardous or non-hazardous waste products as described elsewhere in the Agreement or in any required hazardous waste manifest issued in connection with or related to the work (referred to herein as the "Waste Products"); and

5.2. Contractor is engaged in the business of, and has developed the requisite expertise for, the handling, transportation, storage, treatment, processing, and disposal of industrial and other wastes such as the Waste Products; and

5.3. Contractor will handle, transport, store, treat, process, and/or dispose of the Waste Products in a safe and workmanlike manner and in full compliance with all applicable statutes, ordinances, orders, rules, and regulations of federal, state and local governments and administrative or regulatory agencies; and

5.4. Contractor has obtained or will maintain all permits, licenses, certificates or approvals required to comply with all applicable statutes, ordinances, orders, rules, and regulations of federal, state, and local governments and administrative or regulatory agencies that are required to perform the Work including, without limitation, licenses and permits for any and all vehicles, vessels, Waste Products, containers and personnel to be provided or used by Contractor in the performance of the Work; and

5.5. The storage or disposal facility (or facilities) to which these Waste Products are to be transported has been issued, as of the date of execution of this Agreement, all permits, licenses, certificates or approvals required by applicable statutes, ordinances, orders, rules and regulations of federal, state and local governments and administrative or regulatory agencies, as are necessary to allow such facility to accept and store, treat, process and dispose of the Waste Products, and all such permits, licenses, certificates and approvals shall be in full force and effect at such times as the facility is used pursuant hereto. Contractor shall provide Purchaser with reasonable advance written notice if any such permit, license, certificate or approval is to expire and not be renewed or becomes the subject of judicial or administrative action seeking revocation or suspension. Such notice shall also be provided if Contractor determines not to seek any necessary permit, license, certificate or approval which becomes required after execution of this Agreement. Contractor will not use any facilities pursuant to this Agreement if such facility is, or has been, designated as a "superfund site" or any equivalent under state, local or other law. Contractor

acknowledges and agrees that Purchaser shall have the right to approve or disapprove of any facility recommended by Contractor for any or no reason. Contractor shall not be relieved of any of its duties, obligations, liabilities or responsibilities under this Agreement by reason of providing any such notice or as a result of Purchaser's knowledge of any such facts, or by reason of Purchaser's approval of any facility.

5.6. At the time Contractor accepts the Waste Products and takes possession and control thereof, title, risk of loss and all other incidents of ownership to the Waste Products shall transfer from the Purchaser and vest in Contractor, together with the responsibility for their disposal in compliance with all requirements of this Agreement.

6. **Environmental Controls and Indemnity.**

6.1 Contractor shall ensure that all necessary measures are taken to prevent any Waste Products or other pollutants from being released on, into or above Purchaser's premises or from flowing into natural water courses or sewers or exhausting into the air as a result of the performance of the work or the presence or acts of Contractor or its subcontractors or their respective employees, agents and representatives at Purchaser's site. Contractor shall not store or permit to be stored on Purchaser's premises any materials not used in the performance of the work hereunder. Any consequences resulting from neglect to prevent such an occurrence shall be the responsibility of the Contractor, and any fine or penalty or any costs related to any remediation imposed by any Federal, State, or local government or administrative or regulatory agency shall be borne by the Contractor. The Contractor shall report all potential or actual incidents of air or water pollution or other releases of Waste Products or other pollutants immediately to Purchaser.

6.2 Contractor shall indemnify, defend, and hold harmless Purchaser and its officers, directors, agents, consultants, attorneys and employees, and all of their respective legal representatives, heirs, successors and assigns, from and against any and all losses, claims, demands, damages, obligations, liens, encumbrances, penalties, remediation costs, fines, penalties, actions or causes of action, together with any and all losses, costs, expenses, attorneys' fees, expert witness' fees and consulting fees and pre-judgment interest in connection therewith or related thereto, howsoever caused, whether known or unknown, asserted by any entity (including federal, state, or local government) or person, including employees (or relatives of employees) of Contractor, Purchaser or subcontractors, for any environmental release, exposure or impairment, including, without limitation, injury, disease or death of persons and/or damage to, destruction of or reduction in value of, any property or contamination of, or adverse effect on humans, animals, aquatic life, the environment, or natural resources (hereinafter collectively referred to as "Environmental Harm"), whether based in contract, active or passive negligence, strict liability, absolute liability, premises liability, intentional tort, products liability, warranty, local, state, and federal law, statutory liability (including but not limited to the Comprehensive Environmental Response, Compensation and Liability Act, 42 U.S.C. Section 9601 *et seq.* and the Resource Conservation and Recovery Act, 42 U.S.C.A. 6901 *et seq.* and similar laws and regulations), or other legal theory, similar or dissimilar in kind or nature, caused in whole or in part by or connected with any act or omission of Contractor, its officers, employees, agents or subcontractors, or any breach by Contractor of any of the terms and provisions of the Contract Documents; *except to the extent that* a court of competent jurisdiction determines that: (i) such Environmental Harm is the direct and proximate result of pre-existing conditions (including an environmental release or threatened release) on Purchaser's premises, and/or (ii) the resulting Environmental Harm is neither aggravated nor caused in whole or in part by any negligent or wrongful act or omission of Contractor, its officers, employees, agents or subcontractors. These indemnity provisions are not diminished or affected in any way by an allegation that Contractor or Purchaser is jointly or severally liable. Notwithstanding anything to the contrary contained in the Contract Documents, Environmental Harm shall not be considered to be consequential, indirect, incidental or punitive damages for any purposes and shall include, without limitation, any and all of the following: (a) all fines and/or penalties levied, assessed or imposed by any governmental body as a result of the foregoing causes; (b) all claims for damages suffered by any third party or the general public relating to personal injury (including death), disease or property damage, including, without limitation, contamination of property (real or personal, public or private), surface or subsurface waters to the extent resulting from the foregoing causes; (c) all amounts which Purchaser is required to pay under any law, rule, regulation or order imposing liability upon Purchaser as generator of the Waste Products covered hereunder for the environmental clean-up of any site or location where such Waste Products have been placed, stored, treated or disposed of by or for Contractor in the performance of its services hereunder or any other site to which such Waste Products have migrated after their disposal by Contractor; (d) all attorneys' fees and other costs of defense of any claim, suit, action, or other proceeding (judicial or administrative, civil or criminal) incurred or paid by Purchaser as a result of the foregoing causes; and (e) all other loss, cost and expense incurred by Purchaser as result of the foregoing causes, excepting only special, incidental or consequential damages suffered by Purchaser such as lost profits or revenue arising out of loss of use or impairment of use of Purchaser's premises.

6.3 Nothing contained in this Section or elsewhere in this Agreement shall preclude Purchaser from taking emergency action where required or called for (in Purchaser's judgment) under the circumstances involved, or relieve Contractor of its obligations or liability hereunder by reason of any such action(s) so taken by Purchaser.

7. **Insurance.**

7.1. Contractor shall maintain in full force and effect during the performance of the work, insurance coverage (under an "Occurrence " policy form and including, without limitation, professional errors and omissions, general commercial liability, property damage liability, automobile liability and contractual liability coverage) with an insurance company or companies

possessing an A.M. Best Company rating of B+, Class VI or better, insuring (i) the Contractor's obligations to Purchaser under the indemnification and remedies clauses of the Contract Documents, including the terms and conditions set forth on the reverse side of the Purchase Order, and (ii) Contractor's and Purchaser's liability for any costs, expenses or damages relating to any property damage or bodily injuries or death received or sustained by any person or persons in any manner caused by, arising from, incident to, connected with or growing out of Contractor's performance of the work, or caused by, arising from, incident to, connected with or growing out of the use of vehicles in connection therewith, which coverage shall include a MCS-90 endorsement in form satisfactory to Purchaser if Contractor's work shall include transportation of any Waste Products originating from or generated by Purchaser, Purchaser's premises or the Work. Contractor's general liability insurance shall have limits of not less than Two Million Dollars (\$2,000,000) for property damage, bodily injuries or death for any one occurrence, with minimum aggregate limits of Five Million Dollars (\$5,000,000).

7.2 Contractor shall also maintain in full force and effect throughout the entire term of this Agreement, environmental impairment insurance coverage with an insurance company or companies satisfactory to Purchaser and possessing an A.M. Best Company rating of B+, Class VI or better, insuring the Contractor's and Purchaser's liability to pay for damage to the environment, both sudden and non-sudden, caused by the emission, disposal, release, seepage, or escape of smoke, vapors, soot, fumes, acids, alkalis, toxic chemicals, liquid or gases, waste materials or other irritants, contaminants or pollutants, into or upon land, the atmosphere or any water course or body of water; or the generation of odor, noises, vibrations, light, electricity, radiation, changes in temperature, or any other sensory phenomena. If the Environmental Impairment Insurance is on a claims-made form, Contractor shall maintain continuous coverage or exercise an extended discovery period for a period of no less than five (5) years from the time that the Work hereunder has been completed. Such policy of insurance shall provide that the insurance company shall be required to pay up to Five Million Dollars (\$5,000,000) per occurrence.

7.3 All policies shall be endorsed to include Purchaser as an Additional Insured on a primary and non-contributory basis. Any insurance or self-insurance maintained by Purchaser shall be in excess of the Contractor's insurance and shall not contribute with it. The coverage shall contain no special limitations on the scope of protection afforded to any Additional Insured. Waiver of subrogation shall be provided to the benefit of the Additional Insured. Contractor shall not be required to have Purchaser named as an additional insured or to provide waiver of subrogation under its professional errors and omissions and workers compensation coverage if an additional insured endorsement is not available.

7.4 Prior to the commencement of any Work or services on Purchaser's Premises, Contractor shall furnish to Purchaser Certificates of Insurance evidencing full compliance with the requirements herein, including copies of all policy endorsements. The Certificates of Insurance must show that the required insurance is in force, the amount of the carrier's liability thereunder, and a listing of all applicable endorsements. Contractor must provide Purchaser with thirty (30) days' advance written notice of any cancellation or reduction in coverage or in limits, or deletion of the certificate holder herein as an Additional Insured under the policies, and the Certificate of Insurance will provide that the insurer(s) also will endeavor to provide such notice to Purchaser. All Certificates of Insurance shall be on an ACORD form with content acceptable to Purchaser.

7.5 All indemnification and remedies provisions of the Contract Documents shall be deemed to be an "insured" or "covered" contract, or the equivalent, thereunder.

7.6 The Insurance provisions of this Section are intended to be a separate and distinct obligation on the part of the Contractor. Therefore, these provisions shall be enforceable and Contractor shall be bound thereby regardless of whether or not any indemnity provisions of the Contract Documents are determined to be unenforceable. The above-described insurance coverage to be provided by Contractor hereunder will extend coverage to all Work or services performed under any purchase order to which these terms and conditions apply. In the event Contractor or its insurance carrier defaults on any obligations hereunder, and if such default is not cured within 10 days after Purchaser issues notice to Contractor, Contractor will be liable for all reasonable expenses and attorneys' fees incurred by Purchaser to enforce the provisions hereunder. The obligation of the Contractor to provide the insurance hereinabove specified shall not limit in any way the liability or obligations assumed by the Contractor elsewhere in the Contract Documents and Purchaser's recourse is not limited to such insurance policies.

7.7 Purchaser reserves the right to require additional or different insurance coverage if Purchaser determines that Contractor's scope of work requires such coverage including, without limitation, errors and omissions insurance.

8. **Modification.** No terms or conditions, other than those stated in the Contract Documents, and no agreement or understanding in any way modifying the terms and conditions herein stated, shall be binding upon either party unless made in writing and signed by both parties.

9. **Liens.** Contractor hereby irrevocably waives any rights it may now have or which it may acquire during the operation of the Agreement to file mechanics', materialmen's or other similar liens against Purchaser or Purchaser's property. Contractor shall also pay, satisfy, and discharge all mechanics', materialmen's and similar liens and related costs (including costs of investigation, attorney's fees and all other costs of litigation or threatened litigation) which may be asserted against Purchaser or its property by Contractor's subcontractors in connection with work for which Purchaser has already made payment to Contractor hereunder. Upon request of Purchaser, Contractor shall obtain written lien waivers, in form acceptable to Purchaser, from all of its subcontractors prior to receiving payments from Purchaser.

10. **Delays and Suspension.** Notwithstanding anything to the contrary in the Contract Documents, Contractor agrees that its sole remedies for any delay, suspension, interference or hindrance in performance of work caused by Purchaser shall be (a) an extension of time in which to complete the work, and (b) recovery of the direct and verifiable costs actually incurred by Contractor as a result of such delay, suspension, interference or hindrance. Without limiting the foregoing, Contractor expressly waives its right to claim any other damages associated with any such delay, suspension, interference or hindrance, including loss of productivity, labor or equipment inefficiency, extended overhead, impact costs, quantum meruit, quasi contract, unjust enrichment, consequential damages of any type including loss of anticipated profit or bidding opportunity, insolvency, legal fees, claim preparation costs and all other time related delay damages whatsoever; it being understood and agreed that Contractor's sole remedies shall be limited to those set forth in clauses (a) and (b) above.

11. **Payments; Claims.** Contractor hereby releases and fully discharges, and agrees to defend and indemnify Purchaser and its agents, representatives, successors and assigns from and against, any and all claims for additional compensation, reimbursement or other payment made by or through Contractor or its subcontractors, materialmen or suppliers (including, without limitation, claims of acceleration, loss of efficiency, quantum meruit, quasi contract, unjust enrichment or impact) relating to each paid invoice or paid extra work or change order. No claims for the payment of shift differential or premium time shall be made by Contractor unless such shift differential or premium time is authorized in writing by Purchaser prior to the working thereof. Notwithstanding anything contained herein to the contrary, no payment to the Contractor hereunder and no certificate of Purchaser's designated Engineer shall in any respect be taken as an approval of or admission by Purchaser or by Purchaser's designated Engineer of the quality of the work or any part thereof or as an acceptance of the work or any part thereof, nor shall any such payment in any way release the Contractor from its guaranties, warranties and other responsibilities in respect thereof.

12. **Use of Purchaser Equipment.** Contractor shall not use or operate any cranes, tow motors, trucks, or other equipment or vehicles owned or used by Purchaser ("Purchaser Equipment") without the prior written consent of an authorized representative of Purchaser. Contractor must receive such consent prior to each usage of Purchaser Equipment that is outside the scope of other written authorizations, and no consent given by Purchaser shall be deemed to be a continuing consent as to other usage of any Purchaser Equipment. In the event that Contractor uses or operates any Purchaser Equipment, including cases where Purchaser has consented thereto, Contractor hereby agrees that such use and operation shall be at Contractor's own risk and peril and that Contractor shall be solely liable for, and Contractor hereby releases, discharges, and agrees to defend and indemnify Purchaser and its officers, directors, agents, consultants, attorneys, and employees, and all of their respective legal representatives, heirs, successors, and assigns, from and against any damage to property or bodily injuries or death arising therefrom, except to the extent any of such damages are initiated or proximately caused by or result from the negligence of the Purchaser or other party to be indemnified hereunder. Purchaser makes no, and hereby disclaims all, representations and warranties whatsoever regarding the condition, operability, safety, or suitability for any purpose of any Purchaser Equipment used by the Contractor hereunder.

13. **Breach of General Conditions.** Each of the parties hereto acknowledges that in connection with a breach or violation of these General Conditions, the non-breaching party shall have, in addition to any remedies provided for herein, those remedies (including, without limitation, indemnification) set forth in the PRO-TEC Coating Company LLC Purchase Order General Terms and Conditions, and all such remedies shall survive indefinitely the termination, completion of work under, or expiration of any or all of the Contract Documents unless such survival is expressly limited by the terms of the Contract Documents.

These General Conditions for Environmental Work on Purchaser's premises have been executed effective as of _____ by the duly authorized representatives of the parties hereto for five (5) years.

PRO-TEC COATING COMPANY

VENDOR

By: _____
Mr. Richard E. Veitch
President

By: _____
Print: _____

Date: _____

Title: _____

Date: _____

By: _____
Mr. Brent Rosebrook
Vice President, Finance & Admin.

Date: _____

PRO-TEC COATING COMPANY LLC
PURCHASE ORDER GENERAL TERMS AND CONDITIONS

AGREEMENT: (A) No terms or conditions, other than those stated or incorporated by reference herein, and no agreement or understanding in any way modifying the terms and conditions stated or incorporated by reference herein, shall be binding upon the Purchaser unless made in writing and signed by the Purchaser's duly authorized Purchasing Agent. Written acceptance of the purchase order and/or the provision of goods or services to Purchaser by Seller shall constitute Seller's assent to these exclusive terms and conditions of purchase. Purchaser hereby expressly objects to and rejects any and all additional or different terms proposed by Seller (including, without limitation, any attempted disclaimer or limitation of warranties or liability), irrespective of where contained, and no such different or additional terms shall form part of this contract or be binding on Purchaser. Purchaser's acceptance of or payment for goods or services shall not constitute Purchaser's acceptance of any counter-proposal submitted by Seller unless otherwise specifically accepted in a writing signed by Purchaser's authorized Purchasing Agent. (B) The agreement between Purchaser and Seller with respect to this purchase order consists only of the terms contained in or on: (i) these Purchase Order General Terms and Conditions; (ii) the face of the purchase order; and (iii) any supplemental, blanket or site terms or conditions, specifications or other documents signed by Seller and Purchaser or expressly incorporated by reference on the face of the purchase order. The documents listed in the preceding sentence shall constitute the entire agreement between Seller and Purchaser and supersede all prior oral or written representations, proposals and agreements. Any reference in the purchase order to any quotation, RFP response, offer to sell or proposal of Seller is solely for the purpose of incorporating the descriptions and specifications of the goods and/or services contained in the offer or proposal to the extent that those descriptions and specifications do not conflict with the descriptions and specifications contained in or referred to on the face of the purchase order, and such reference is not an agreement by Purchaser to be bound by any legal or general terms and conditions contained therein.

PURCHASE ORDERS; BLANKET PURCHASE ORDERS: These Purchase Order General Terms and Conditions govern all purchase orders issued by Purchaser to Seller, including those issued as a Blanket Purchase Order (a "BPO"). All references to "purchase order" in these General Terms and Conditions shall be deemed to include the BPO. If Purchaser has issued to Seller a BPO, deliveries of goods and/or the rendering of services shall be made only upon receipt of Purchaser's "Release" form by Purchaser's authorized purchasing agent. All goods and services shall be billed at the designated unit price shown on the BPO. No obligation to purchase any minimum quantity of goods or services shall arise from Purchaser's issuance of a BPO except as otherwise expressly stated on the face of the BPO or any subsequent Release. There shall be no increases in any prices, reduction of any discounts or rebates, or changes in the price list dates indicated on the BPO without prior written approval from Purchaser's authorized purchasing agent as evidenced by the issuance of a written revision or other formal change order to the BPO. All requests by Seller for price changes (including discounts and rebates) shall be made in writing at least thirty (30) days prior to their proposed effective date. Purchaser is not required to accept any such request by Seller and any such request shall be deemed to be denied if Purchaser does not accept the request by a written revision or other formal change order signed by Purchaser's authorized purchasing agent prior to the end of such 30-day period. Purchaser reserves the right to cancel the BPO at any time upon completion of the purchase of all goods and services covered by any outstanding Releases (subject to Purchaser's right to cancel for default or convenience as provided herein).

PURCHASE ORDER CHANGES: Purchaser reserves the right to modify the purchase order with respect to quantities, delivery schedules and/or specifications as desired by issuing to Seller a written revision or other formal change order (a "Revision") signed by Purchaser's authorized purchasing agent. If Seller's costs are reduced because of changes, Seller shall reduce the purchase order price to reflect all such quantifiable cost savings, whether direct or indirect. If Seller's costs are increased because of changes in scope or circumstances, whether requested by Purchaser in a Revision or otherwise, Purchaser will consider Seller's request for a reasonable adjustment to the purchase order price; provided, however, that if Seller does not notify Purchaser of a cost impact within ten (10) days of the issuance of the Revision or prior to the commencement of any other extra or changed work, then Seller shall be deemed to waive any claim for a price increase due to the Revision or extra or changed work. If Seller does provide notice of a cost impact and the parties cannot agree upon a reasonable price adjustment within ten (10) days of such notice, the Revision will not become effective, Seller shall not be required to perform such Revision or extra or changed work, and Seller shall not be entitled to any additional compensation or price changes if it does perform such Revision or extra or changed work before obtaining Purchaser's written acceptance of any price adjustment. Written acceptance of a Revision and/or the provision of goods or services to Purchaser by Seller shall constitute Seller's assent to the changes. Purchaser hereby expressly objects to and rejects any and all additional or different terms (including price changes) proposed by Seller in any manner, except any that are expressly accepted in writing and reflected in a Revision issued by Purchaser.

SHIPPING AND BILLING: Seller agrees to properly pack, load and ship goods in accordance with the requirements of Purchaser and involved carriers in a manner that secures safe transportation at the lowest transportation cost; to route shipments in accordance with Purchaser's instructions, if any; and to make no charge for handling, packaging, storage, transportation or drayage of goods unless otherwise stated in the purchase order. Time for payment shall not begin until correct and complete invoices are received and proper documentation of all freight charges has been provided, and Seller's cash discount privileges to Purchaser shall be extended until such time as payment is due.

DELIVERY SCHEDULES: Deliveries shall be made both in quantities and at times stated in the Purchase Order. Purchaser shall not be required to make payment for goods delivered to Purchaser that are in excess of quantities specified in Purchaser's delivery schedules. Purchaser reserves the right to change the rate of scheduled shipments or direct temporary suspension of scheduled shipments. For BPOs or other orders of goods where quantities and/or delivery schedules are not specified, Seller shall deliver goods in such quantities and times as Purchaser may direct in subsequent releases. Time is of the essence in Seller's performance hereunder.

REQUIREMENTS: If this purchase is based upon Purchaser's requirements, "buyer's requirements" or words of similar intent in the purchase order shall mean Purchaser's requirements for the product which is the subject of the purchase order, which requirements Purchaser determines subjectively from time to time in its sole discretion to be in its best interests, economic or otherwise, without regard to estimates by Purchaser, historical levels of usage, or any course of performance or dealing. Any specific quantity or quantity range set forth in the purchase order which refers to Purchaser's requirements is merely a good faith estimate and not a guarantee of Purchaser's expected requirements for the specified time period, based upon Purchaser's then-existing business conditions, such as the market for Purchaser's steel products, the level of operations at Purchaser's facilities, and other changing factors and circumstances, many of which are beyond the Purchaser's ability to foresee or control. Seller acknowledges that no agreement to purchase any minimum quantity is expressed or implied and that the purchase order does not constitute a "take or pay" contract.

INSPECTION: Notwithstanding payment, passage of title or prior inspection, all items are subject to final acceptance or rejection by Purchaser at the destination specified herein. Seller agrees that Purchaser and its agents shall have the right to enter Seller's facility at reasonable times and upon reasonable notice to inspect the facility, goods, materials and any property of Purchaser covered by the purchase order. Such inspection of the goods, whether during manufacture prior to delivery or within a reasonable time after delivery shall not constitute acceptance of any work-in-progress or finished goods, whether or not a breach of warranty or other defect had become evident at the time. Seller shall obtain similar rights for access and inspection to lower-tier suppliers shops if requested in writing by Purchaser.

WARRANTY:

Goods. Seller warrants to Purchaser that all materials, goods, facilities, equipment, and machinery that are furnished by Seller shall (a) be new, (b) strictly comply with all the specifications, drawings, samples, descriptions or performance guarantees furnished to Purchaser by Seller or otherwise agreed upon by Seller and Purchaser, (c) be suitable for Purchaser's intended purposes (as disclosed to Seller) and for the operating conditions at Purchaser's site, (d) be transferred to Purchaser so that Purchaser will receive full ownership and title thereto, free and clear of any liens, claims, or encumbrances, and (e) not require an additional license or sub-license from a third party for Purchaser to own, use or operate them. Seller shall secure and provide to Purchaser all manufacturers' pass-through warranties, as applicable, which shall be additional to the foregoing warranties.

Services. Seller warrants to Purchaser that (a) all of its and its subcontractors' personnel to be utilized hereunder are qualified to fully perform the applicable services, and (b) all such work performed by it or its subcontractors shall comply with any requirements set forth or referenced in the purchase order and shall be performed in a skillful manner to the highest standards of care and diligence practiced by reputable, recognized firms in performing work of a similar nature.

Exclusive Warranties. THE WARRANTIES SET FORTH ABOVE, TOGETHER WITH ANY WARRANTIES SET FORTH IN OTHER DOCUMENTS FORMING PART OF THE AGREEMENT BETWEEN SELLER AND PURCHASER, ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES FROM SELLER, WHETHER WRITTEN, ORAL OR IMPLIED.

WARRANTY REMEDIES: If any of Seller's warranties is breached in any manner within two (2) years after completion of final delivery/performance by Seller under this Purchase Order, Purchaser may, at its election, return such items to Seller at Seller's risk and expense and require repayment of any amounts paid for returned items (including shipping and insurance costs), or require Seller, at Seller's expense, to promptly replace or correct such items. Seller's warranty obligations shall include, without limitation, paying all expense of furnishing and installing parts or making alterations to existing parts, including but not limited to "in and out" costs (i.e., tear out, rebuild, etc.), and costs of tests made necessary by failure or breach of such warranty. If, in the reasonable judgment of Purchaser, Seller's response time is not sufficient to avoid loss of operation, downtime, or other significant damage to Purchaser, then Purchaser may carry out the warranty remedy itself at Seller's expense.

QMS/ISO STANDARDS: Seller shall maintain a Quality Management System (QMS) based on or certified to all applicable ISO or other standards required by Purchaser from time to time. Seller shall maintain a QMS that ensures that all finished goods/services have been inspected and accepted prior to delivery. This inspection should verify that the material being furnished against this purchase order meets the requirements, drawings and specifications referenced. There should also be a record of these inspections on file at the vendor's facility. Without limiting the foregoing, prior to release of externally provided products into its production flow, Seller shall confirm and be able to provide evidence that externally provided processes, materials, goods, products and services conform to the latest applicable statutory, regulatory and other requirements in the countries where they are manufactured and in the United States. Seller's QMS is subject to audit and approval or disapproval at all times by Purchaser.

INDEMNITY: Seller shall defend, indemnify and hold harmless Purchaser and its agents, employees, representatives, officers and directors, and its and their respective successors and assigns, from and against any and all claims, actions, damages or causes of action at law or in equity, together with any and all losses, costs, and expenses and attorneys' fees arising in connection therewith or related thereto, (i) for damage to property and/or bodily injury, disease or death suffered by any person (including, without limitation, employees of Seller or its subcontractors) arising or in any manner growing out of the work governed by the purchase order, except to the extent any of such claims, actions, damages, costs or expenses are initiated or proximately caused by, or result from, the conduct, fault or negligence of Purchaser or such other party to be indemnified hereunder, (ii) that relate to or arise out of any claim for additional compensation by Seller's subcontractors, materialmen and suppliers (including mechanic's lien claims), provided that Purchaser has made all undisputed payments due to Seller in accordance with the Purchase Order, (iii) that are caused by any breach by Seller of any of the terms or conditions of the purchase order, including these Purchase Order General Terms and Conditions and any general, blanket or site terms and conditions entered into by the parties, or (iv) that arise out of any infringement or claimed infringement of any patent, trademark, copyright or other intellectual property right in the design, manufacture, sale and/or use of the articles or materials covered by the purchase order. Notwithstanding the foregoing, Purchaser may be represented in any such legal actions or settlement of such claims by attorneys of its own selection at its own expense. With the specific intent of ensuring that the indemnification provisions above are enforceable under applicable law with respect to bodily injury, disease or death suffered by employees of Seller or its subcontractors, Seller does hereby expressly and specifically waive its constitutional and statutory immunity from suit and causes of action provided to employers by Section 35, Article II of the Ohio Constitution and O.R.C Section 4123.74, as well as any other similar immunity provided for by any other statute, law or constitution of any applicable jurisdiction. The foregoing sentence shall not be deemed to grant any additional rights or remedies to any persons or entities other than the indemnified parties described above, and therefore this provision shall not be construed as a general waiver by Seller of its immunity to direct suits by its employees or any employees of its subcontractors except as is necessary to achieve the stated purpose of the immediately preceding sentence. The foregoing indemnity provisions shall be construed as an "insured" or "covered" contract under Seller's general liability insurance policy(ies).

CONFIDENTIAL INFORMATION: Any information or data provided or disclosed by Purchaser, or to which Seller is provided access directly or through Purchaser's system or equipment, in connection with this Purchase Order, including but not limited to specifications, samples, plans, documents, data, business operations, volume, pricing, discounts or rebates, whether or not marked, designated or otherwise identified as "confidential" or the like, is "Confidential Information" hereunder and will be treated as Purchaser's proprietary information and trade secrets by the Seller and its affiliates at all times during and after performance of the Purchase Order. Confidential Information shall not be directly or indirectly copied or disclosed to any third party or directly or indirectly used by Seller for any purpose other than to perform the Purchase Order, unless authorized by prior written consent of Purchaser. Confidential Information shall only be disclosed within Seller's internal organization to those employees whose duties justify their need to know such information to perform the Purchase Order and then only on the basis of clear understanding by such employees of their obligation to maintain the confidentiality of all such Confidential Information. Seller agrees to implement administrative, physical and technical safeguards that are no less rigorous than accepted industry practices (e.g., SOC 2, ISO, PCI-DSS, etc.) to protect the security, confidentiality, integrity and availability of Confidential Information. Seller agrees that all Confidential Information that it stores, processes or maintains will not be stored, processed or maintained on or transferred to any portable or laptop computing device or any portable storage medium, unless that device or storage medium has been approved by Purchaser and is encrypted by Purchaser-approved standards. Seller acknowledges that Confidential Information in written or other tangible form is the property of Purchaser and, upon written request, shall be promptly destroyed or returned to Purchaser, together with all reproduction thereof, in any form, which Seller may have in its possession or control.

OWNERSHIP AND USE OF WORK PRODUCT: Seller agrees that all drawings, field notes, specifications, software, and any other documents, materials or work product, whether in written, audio, video or electronic form, that are developed for Purchaser or that are unique to the subject matter of the purchase order ("Work Product"), shall be delivered to and will become the property of Purchaser. **All Work Product shall be considered a "work for hire" under the federal Copyright Act of 1976 and any successor or replacement act, and all amendments thereto and regulations issued thereunder.** Seller agrees to assign all of its right, title and interest, including without limitation copyrights, for all such Work Product to Purchaser. Seller hereby grants Purchaser the irrevocable and transferable right and license to use any other drawings, field notes, specifications, software, documents and materials that are not considered Work Product for any purpose pertaining to the Purchaser's installation, operation, maintenance and repair of the goods purchased hereunder, including the right to contract with others for the manufacture of replacement parts or the installation of additional or complementary equipment, software or components.

COMPLIANCE WITH LAWS: Seller will, and will cause its suppliers and subcontractors to, comply with all applicable Government Requirements relating to the design, production, sale, distribution and/or performance of the goods and/or services to be provided hereunder. A Government Requirement includes any law, order, rule, regulation or requirement of a Government. The term Government refers to any governmental body or entity (at any level, whether within the United States or a foreign country) that regulates the goods and/or services provided hereunder, including any equipment or construction/installation work and/or other type of services so provided. Any clause(s) required to be included in a contract of this type by any applicable Federal, state or local laws, orders, rules or administrative or procurement regulations having the effect of law shall be deemed incorporated herein and are hereby made a part hereof.

ECONOMIC SANCTIONS COMPLIANCE: (A) Seller represents and warrants that, with respect to its supply obligations under this contract and any other agreement with Purchaser, it is currently in compliance with, and shall remain in compliance with, the laws, regulations and Executive Orders administered by the Office of Foreign Assets Control ("OFAC") of the U.S. Department of the Treasury, which prohibit, among other things engaging in

transactions with, and providing services to, certain countries, territories, entities and individuals. Seller represents and warrants that neither Seller nor any person having a beneficial interest in Seller is (i) a Person whose name appears on the list of Specially Designated Nationals and Blocked Persons published by OFAC (an "OFAC Listed Person") or (ii) a department, agency or instrumentality of, or is otherwise directly or indirectly controlled by or acting on behalf of any OFAC Listed Person or the government of a country subject to comprehensive U.S. economic sanctions administered by OFAC (each OFAC Listed Person and each other entity and country described in clause (ii), a "Blocked Person"). (B) Seller further represents and warrants that none of the goods or services that it is supplying to Purchaser originate from or involve, in whole or in part, from any Blocked Person. Seller further represents and warrants that no part of the proceeds from any transaction with the Purchaser constitutes or will constitute funds obtained on behalf of any Blocked Person or will otherwise be used, directly or indirectly, in connection with any investment in, or any transactions or dealings with, any Blocked Person. (C) Seller hereby acknowledges and agrees that Seller's breach of any of the terms of this section at any time during the term of this Purchase Order shall be deemed a material breach of the agreement between Seller and Purchaser. (D) Seller hereby agrees to indemnify, defend and hold harmless Purchaser and its officers, directors and employees from and against any and all claims, demands, damages, costs, penalties and fines arising in connection with any breach by Seller or its agents of this representation and warranty. Purchaser may reject, suspend, or cancel any shipment or delivery from a Blocked Person without penalty or payment for the rejected, suspended, or cancelled goods or services, and/or cancel or terminate this Purchase Order or any other applicable agreement with Purchaser, in whole or in part, if it has a good faith basis for believing that Seller or its agent has violated or intends to violate the above representation and warranty. If Seller provides goods or services that do not conform with this section, Purchaser has the right to demand that Seller replace the nonconforming goods or services with conforming goods or services that satisfy the quality, size, volume, and any other identifying requirements at no additional charge and on an emergency "rush" basis. Seller will pay all costs, additional fees, penalties, rush payments, and damages for replacing goods or services furnished in violation of this section.

ANTI-CORRUPTION COMPLIANCE: Seller hereby represents and warrants to Purchaser that Seller is aware of and familiar with the provisions of the U.S. Foreign Corrupt Practices Act, as amended ("FCPA"), and any other anti-corruption law applicable in a jurisdiction in which Seller may have conducted or will conduct business, and that neither Seller nor any of its agents or intermediaries that will be utilized to provide the goods or services in connection with this Purchase Order has violated any applicable laws relating to bribery, corruption, and prohibited business practices. In performing pursuant to this Purchase Order, Seller represents and warrants that it, and each of its directors, officers, and employees, as well as any subcontractors, agents, representatives, vendors, and any other intermediaries/third parties that it engages pursuant to this contract, will comply in full with the FCPA and any other applicable bribery, corruption, and prohibited business practice laws. Seller and its affiliates have not and will not, for the purpose of influencing or inducing anyone to influence decisions in favor of Purchaser or any of its affiliates, offer, promise, or make or agree to make, directly or indirectly, (a) any political contributions of any kind or any payment to or for the benefit of any public official, whether elected or appointed, (b) any payments for gifts, meals, travel, or other value for a government employee or his/her family members, or (c) any payments or gifts (of money or anything of value) to anyone.

GOVERNING LAW: The purchase order and these terms and conditions shall be governed exclusively by the laws of the State of Ohio, excluding Ohio conflict of laws provisions. SELLER IRREVOCABLY AGREES THAT ANY LEGAL ACTION OR PROCEEDING SEEKING THE ENFORCEMENT OR INTERPRETATION OF THE PURCHASE ORDER OR THESE TERMS AND CONDITIONS SHALL BE BROUGHT IN THE COURTS OF THE STATE OF OHIO IN PUTNAM COUNTY, OHIO OR THE FEDERAL DISTRICT COURT FOR THE NORTHERN DISTRICT OF OHIO. BY ITS ACCEPTANCE OF THE PURCHASE ORDER, SELLER HEREBY IRREVOCABLY SUBMITS ITSELF TO THE JURISDICTION OF ANY SUCH COURTS, AND WAIVES ANY OBJECTION IT MAY NOW OR HEREAFTER HAVE TO THE PLACING OF VENUE IN ANY SUCH COURTS AND ANY RIGHT TO REMOVE ANY SUCH ACTION OR PROCEEDING TO ANOTHER COURT.

IMPORTED GOODS: Unless otherwise expressly stated on the face of the purchase order or agreed to in writing by Purchaser, all goods purchased hereunder that originate from sources or suppliers based outside the United States of America shall be sold and delivered on a Delivered Duty Paid (DDP) basis per *Incoterms 2010* to Purchaser's plant in Leipsic, Ohio (or other delivery point designated on the face of the purchase order). Seller shall act as the importer of record into the United States for all such goods. THE UNITED NATIONS CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS (CISG) SHALL NOT APPLY TO THE PURCHASE ORDER.

REMEDIES: Purchaser may withhold out of amounts otherwise due Seller under the purchase order such sums sufficient to compensate itself for any amount at any time that may be owed from Seller to Purchaser in connection with the purchase order. In addition, Purchaser hereby reserves all additional rights and remedies provided by law or equity.

LIMITATION ON CONSEQUENTIAL DAMAGES: Whether as a result of breach of contract, warranty, tort, strict liability or otherwise, in no event shall either party be liable to the other party for indirect, special, consequential, or punitive damages of any type or nature whatsoever including, but not limited to, the loss of business, reputation, use, income, profit or productivity.

CANCELLATION: Purchaser may immediately cancel the purchase order, without liability to Seller, in the event of any of the following or any other comparable events: (i) insolvency or bankruptcy of the Seller, appointment of a receiver or trustee for Seller, or execution of an assignment for the benefit of creditors by Seller, (ii) termination is required to avoid non-compliance with any law, order, regulation, request or imminent action of any government entity, or (iii) a force majeure or other event beyond the reasonable control of Purchaser occurs and Purchaser determines that cancellation is in its best interest as a result thereof. Purchaser reserves the right to cancel all or any part of the purchase order, without liability to Seller, if Seller breaches any of the terms and conditions applicable to the purchase order and Seller does not correct such failure or breach within ten (10) days (or such shorter period of time if commercially reasonable under the circumstances) after receipt of notice from Purchaser specifying such failure or breach. Purchaser may also terminate all or any part of the purchase order for its own convenience, in which case Seller shall be entitled to, but only to, an equitable amount equal to the proportional share of the price of the order based on the percentage of such order completed by Seller prior to the notice of termination, less amounts previously paid by Purchaser, salvage value and any other amounts recoverable by Seller. The payment required by the foregoing sentence shall constitute Purchaser's sole liability in the event of termination for Purchaser's convenience. Seller shall use its best efforts to minimize any such costs.

NON-ASSIGNMENT: Seller may not assign or delegate its own rights or obligations under the purchase order without Purchaser's prior written consent.

AUDIT: (A) Seller shall establish an accounting system and maintain current, accurate and complete books and records (whether in printed, electronic or other format) covering (i) all costs, expenditures and revenue associated with the work performed or goods supplied, (ii) all amounts invoiced to and paid by Purchaser hereunder, (iii) all claims and other matters involving the business relationship between Seller and Purchaser hereunder, and (iv) any other matters relating to the purchase order (Seller's foregoing and other below identified records being hereinafter called "Books and Records"). (B) Seller's Books and Records shall also include (without limitation) all records relating to any (i) changes or extra work, (ii) disputed work, (iii) claim(s) for requested adjustment of the price or time schedule, (iv) entertainment and gifts, (v) business, financial or other transactions between Seller and any Purchaser employees, (vi) allowable termination costs and/or other allowable charges covered under the purchase order, and all other books and records of Seller relating to the purchase order. (C) Seller's Books and Records shall be maintained, preserved and open to inspection and/or audit by designated Audit representatives of Purchaser during reasonable business hours during the life of the purchase order and for a period of three (3) years thereafter. In connection with any audit covered hereunder, Seller shall, at all times, cooperate fully with designated representatives of Purchaser (i) in arranging interviews with any current or former employees of Seller, (ii) in providing reasonable and appropriate on-site workspace for use by such designated representatives, and (iii) in otherwise producing or making available all Books and Records covered by this provision. (D) Seller, through appropriate provision in its subcontracts and purchase orders, shall require its subcontractor(s) and/or supplier(s) to (i) similarly maintain and preserve current, accurate and complete books and records (as described under this section) relating to each subcontract and/or purchase order awarded or issued by Seller in connection with the purchase order, (ii) permit the inspection and/or audit thereof by Purchaser upon the conditions and time period

as provided in this section, and (iii) cooperate fully in the performance of any inspection and/or audit by designated representatives of Purchaser hereunder.

LIEN WAIVERS; OWNERSHIP: If goods covered by the purchase order are to be installed in whole or in part upon Purchaser's premises, Seller shall keep such premises free of all mechanic's and similar liens arising in connection with work or goods covered by the purchase order and shall execute or cause to be executed and submit with each invoice such lien waivers, sworn statements and related forms as Purchaser shall request. Seller shall execute such documents as Purchaser may reasonably require as evidence of Purchaser's interest in any equipment or property owned by Purchaser in the possession of Seller.

ENVIRONMENTAL; HEALTH; MSDS; SAFETY: All materials supplied under the purchase order must satisfy current governmental and safety considerations on restricted, toxic and hazardous materials; as well as environmental, electrical and electromagnetic considerations (applicable to the country of manufacture and sale) and ANSI, ASME and all other national consensus safety standards. A Material Safety Data Sheet (MSDS) and subsequent revisions thereof that comply with O.S.H.A. requirements (29 C.F.R. 1910.1200) must be provided to Purchaser's industrial hygiene or safety department with the initial shipment and first shipment after revisions for all hazardous materials that are the subject of the purchase order. The MSDS must indicate the purchase order number and release number and the in-plant receiving location truck stop number and phone number shown on the face of the purchase order. All containers of hazardous materials shall be properly labeled in accordance with Section 1910.1200, paragraph (f) of the O.S.H.A. hazards communication standard. Containers not meeting these labeling requirements shall be subject to refusal of delivery at the receiving location and will be returned at the expense of Seller. Seller shall adhere to all plant specific safety requirements including those referenced in Safety Specification S-001. All contractors, delivery drivers, sales and service personnel, subcontractors and general visitors shall comply with all plant visitor rules and other applicable safety and security requirements of the Purchaser. Copies of such plant visitor rules and security requirements are available from the plant Safety Department.

TAX INSTRUCTIONS: Seller shall be responsible for and shall hold harmless Purchaser from any and all federal, state, local or foreign taxes, fees, premiums or surcharges measured or based, in whole or in part, on the net income, net profits, gross income, gross profits or gross receipts applicable to amounts received by Seller under the purchase order, and all excise, privilege, net worth, capital, franchise, commercial activity, value added and occupational taxes or any other taxes, fees, premiums or surcharges applicable to amounts received by Seller under the purchase order on all materials and supplies furnished or work performed by Seller, including any real or personal property tax assessed against any and all real or personal property owned or used by Seller in the performance of its obligations under the purchase order. Purchaser shall be responsible for sales and use taxes imposed by any state or local jurisdiction on the purchase price of personal property or services purchased under the purchase order. Purchaser maintains Ohio Direct Pay Permit No. 98-002485. Seller shall comply with reasonable requests to include sufficient detail on its invoices so Purchaser may properly determine the tax base for any sales and use tax. Seller will exercise a good faith effort to reduce the overall transaction taxes relating to purchases of goods and services and extend to Purchaser the benefit of any tax savings. Such efforts shall include but not be limited to the use of resale certificates and claiming certain exceptions when reasonably available. Seller is responsible for paying sales tax on materials purchased for real estate construction. Seller is taxable as the consumer of materials in real estate contracts. Seller is expressly prohibited from using Purchaser's direct pay permit for purchases of material, equipment, supplies or services for use in the performance of any work or supply of goods governed by the purchase order. Seller shall obtain either its own direct pay permit or resale exemption certificate for use in such regard.

INSURANCE REQUIREMENTS: If Seller is to enter onto or otherwise perform work on Purchaser's premises, upon demand of Purchaser Seller will be required to comply with Purchaser's contractor insurance program.

MISCELLANEOUS: Seller and Purchaser are independent contracting parties and nothing in the purchase order, including these Purchase Order General Terms and Conditions, shall make either party the agent, partner, joint venturer or legal representative of the other for any purpose whatsoever, nor does it grant either party any authority to assume or to create any obligation on behalf of or in the name of the other. The failure of either party at any time to require performance by the other party of any provision of the purchase order, including these Purchase Order General Terms and Conditions, shall in no way affect the right to require such performance at any time thereafter, nor shall the waiver of either party of a breach of any provision of the purchase order, including these Purchase Order General Terms and Conditions, constitute a waiver of any succeeding breach of the same or any other provision. If any term of the purchase order, including these Purchase Order General Terms and Conditions, is invalid or unenforceable under any statute, regulation, ordinance, executive order or other rule of law, such term shall be deemed reformed or deleted, but only to the extent necessary to comply with such statute, regulation, ordinance, order or rule and the remaining provisions of the purchase order shall remain in full force and effect.

PRO-TEC COATING COMPANY

VENDOR

By: _____
Mr. Richard E. Veitch
President

By: _____
Print: _____

Date: _____

Title: _____

By: _____
Mr. Brent Rosebrook
Vice President, Finance & Admin.

Date: _____

Date: _____